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### MANAGEMENT EDUCATION FOR CONSTRUCTION IN POLAND AND PORTUGAL

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Abstract. Countries emerging from centralised economies presently face the challenge of rapidly adapting their production structures to the market economy. In the last twelve years Poland has consistently evolved in that direction leading to the development of substantial construction investments and to the advent of thousands of small and medium construction companies. However, construction staff does not seem to fully stand for the demands of this shift, especially because of the lack of management skills now required. Portugal benefits from an uninterrupted process of development in a free economic market environment. Nevertheless, the broad nature of civil engineering undergraduate programmes does not allow young construction professionals to get these management skills at this level of studies. However, present requirements of project management expertise in the free European construction market call for the involvement of higher education institutions of both countries to answer industry demands in this field of knowledge. This paper reports the main objectives and findings of a survey conducted in the scope a Leonardo da Vinci project on the Polish education system requirements for technical and managerial skills of construction professionals.

Keywords: Management, learning, construction, Poland, Portugal.

### 1. Introduction

Management skills of construction staff are becoming a key requirement both for construction clients and contractor employers due to increasing complexity of construction projects and to present demanding market conditions of the construction activity. Although, for the same reasons, technical knowledge of construction professionals has successively gained in importance, it is now widely recognised that traditional engineering skills can no longer be dissociated from project management issues.

Civil engineering profession has long been design oriented by most Polish and Portuguese educational institutions, but current design engineering practice is increasingly conditioned by management options in many ways. Beyond cost and time planning and control, other management functions like quality, safety and environmental management now play an important role in the design phase of construction projects. Not only this asks for wider views of

consulting engineers, but also demands for specific managerial skills at the design phase.

More significantly, insufficient preparation of construction management professionals seems to constitute a big problem both in Portuguese and Polish higher education institutions. Designed oriented curricula do not leave room for management topics in traditional civil engineering graduation profiles, this being a problem not adequately solved in either country so far. Professional experience of some years after graduation does not seem to overcome this drawback for most Portuguese and Polish civil engineers.

Therefore, the development of management skills has been increasingly sought by civil engineers currently working in consulting and construction organisations in both countries. The full integration of Portugal in the European Union and the integration of Poland in the near future raises new challenges to those professionals sharing their work environment with others possessing specific knowledge on management issues of the construction activity.

### 2. Background of the problem

Both Portuguese and Polish engineering students in the construction field seek for the technical and managerial knowledge required to efficiently work in the European construction environment. Proportions of the needs for these two components are different in Poland, as a post-communistic country and in Portugal, as a free market country in the last decades [1].

Construction scientific and didactical qualification of two generations of Polish staff was moulded by political indoctrination and imposed by economic relations based on a centralised economical model that also embraced management of the construction activity in the country for fifty years. During this period the main duties of those involved in Polish construction projects was to carry out centrally planned investments at the pace of the financial supplies required. The job of construction staff was restricted to the execution of partial technical and administrative tasks. Independent investment initiatives were precluded and individuals were prevented to make decisions based on economical or organisational reasons that were specific to minister level only [1].

Half a century of such economical relations moulded the technical profile of civil engineers with a clear division: an elite of few working in state-owned design offices and a large set of construction managers supervising unqualified workers, army and even prisoners. In order to prevent scientific staff from interfering into politics and economy, the education model created for civil engineers was mainly directed to design subjects and to mathematical tools supporting design issues [1].

In the last twelve years, Polish economy has been transformed towards the free market model and construction investment market has consequently made its way. However, higher education for civil engineers is still directed to the design area, partially because tradition is kept on by university staff with long design lecturing background and some resistance to change. Moreover, under current Polish law system economical organisations have no influence in defining education profiles though they are now the main recipients of students graduated under those profiles [1].

Recently established thousands of small and medium construction enterprises feel many difficulties to integrate the rapidly evolving Polish construction market and do not find adequately prepared staff to fulfil interdisciplinary and independent economical functions.

Portugal benefits from an uninterrupted process of development in free economic market environment. Contrary to Polish, Portuguese young people enrolling the university are therefore clearly aware of market relations and have basic preparation to integrate the work force after graduation. This is acquired unconsciously through the influence of the environment (family, media, earlier education, etc.). However,

this has not proved to be sufficient to perform management duties required by the construction industry in this country as well [2].

Presently, a number of Portuguese higher education institutions offer a five year undergraduate programme in civil engineering with substantial roots in two main engineering schools founded several decades ago. Those schools have long established a quite broad programme in civil engineering that subsequently became followed by the newer ones. Graduation traditionally covers a variety of areas such as structures, foundations, hydraulics, construction materials, construction technology, roads and town planning. Most courses are design oriented, but the number of management related courses is slowly increasing, partially reflecting industry claims for deeper skills of this field of knowledge. Those courses, along with a set of other most directed to the construction technology form the core of professional knowledge of young graduates starting a career in the construction industry [3].

Civil engineering has long been the most recognised technical degree for working in any construction related area in Portugal, including construction project management. The relative isolationism of this country during a great part of the last century, the small dimension of the national construction market, the short number of graduates and the good reputation of the profession kept on that tradition until the present days. Nevertheless, a broad nature of civil engineering undergraduate programme does not allow young professionals to get specialisation in that field at this level. Therefore, graduate programmes on management for civil engineers seem to better fit professional needs.

# 3. Inquiries to Polish construction stakeholders

### 3.1. Inquiry to construction managers

The aim of the inquiry was to find the opinion of respondents on the following subjects [3]:

- the qualification profiles required for construction engineering practice in Poland;
- the training programme to achieve these qualification profiles, including design methodology and lecturing staff.

In order to support the inquiry a questionnaire has been produced and mailed to a set of construction professionals graduated form technical Polish Universities. A total of 346 answers to the questionnaire has been collected according to the results presented in Table 1.

# 3.2. Inquiry to managers of the construction cluster

A second inquiry has been conducted to a set of professionals performing different management tasks in Polish construction companies [3]. The aim of this inquiry was the

Table 1. Qualification Profiles and Training Programme

	m :	Answers		
	Торіс	Topic	Answers	
1	Qualification profiles and training programmes should allow students to achieve:			
A	Professional preparation to fulfil specific functions in economic units of construction activity (students as the focus of the education process).	89 %	11 %	
В	Theoretical knowledge lectured by staff aware of the latest scientific achievements (students as the focus of the lecturing activity).	48 %	52 %	
2	Taking into account current demand for engineers in the construction activity and their qualification profiles, express your opinion on the following sentences:			
A	Graduation should provide theoretical and technical knowledge basically directed for design of construction undertakings; engineers acquire management skills they need in the course of their professional activity.	32 %	68 %	
В	Graduation profiles should be in accordance to market needs; complementary studies (e.g. MSc, PhD and other graduate studies) should cater for specialisation profiles.	90 %	10 %	
3	In market economy environment graduate programmes and qualification profiles should be created			
A	Only by university staff.	6 %	94 %	
В	With significant participation of employers	98 %	2 %	
4	What type of lecturing staff should be involved in a new degree in Construction Engineering and Management (CEM)?			
A	Basically, lecturers holding adequate scientific degrees in the subject areas concerned	6 %	94 %	
В	Lecturers with professional qualifications and successful careers in construction, as well.	98 %	2 %	
5	Assuming that both technical and management topics will be balanced in a new CEM degree, which groups of technical subjects should loose importance in favour of management topics?			
A	Subjects partially repeating earlier knowledge from high school.	63 %	37 %	
В	Computer aided design of structures.	50 %	50 %	
С	General subjects often present in current engineering degrees not specifically related to construction engineering	42 %	58 %	
D	Design of complicated engineering structures.	57 %	43 %	

Table 1. Qualification Profiles and Training Programme (continuation)

	Торіс		Impor-	Not	Useless
			tant	important	
6	How important are the following groups of technical subjects for construction				
	practice?				
A	Subjects partially repeating earlier knowledge from high school.	11 %	14 %	24 %	51 %
В	Computer aided design of structures.	52 %	15 %	23 %	10 %
C	General subjects often present in current engineering degrees not specifically	11 %	48 %	30 %	11 %
	related to construction engineering				
D	Design of complicated engineering structures.	27 %	32 %	25 %	16 %
7	How important are the following qualification profiles for an engineer acting in				
	the Polish building market today?				
A	Building materials, pre-cast components and building products.	8 %	29 %	29 %	34 %
В	Construction management and site direction	32 %	27 %	36 %	5 %
C	Project management and project investment analysis	74 %	19 %	2 %	5 %
D	Corporate management	53 %	33 %	14 %	0 %
E	Real estate management.	11 %	34 %	30 %	25 %
8	Which format for CEM degree?				
A	Undergraduate and graduate studies.	33 %	28 %	13 %	26 %
В	Three year continuos professional development studies.	8 %	22 %	35 %	35 %
CD	MSc for graduates in construction and building areas.	38 %	43 %	19 %	0 %
E	Distance learning MSc for graduates in construction and building areas.	17 %	33 %	19 %	31 %
	Postgraduate studies including a specialisation area.	41 %	34 %	16 %	9 %

Table 2. Inquiry results

Number of years of practice	Percentage of answers, %
Up to 5	10,5
From 6 to 10	5,3
From 11 to 15	5,3
More than 15	78,9

characterisation of management demand for engineers. A total of 424 persons with a variety of graduation background participated in the inquiry. Most hold engineering graduation from Polish Technical Universities; some have nontechnical background, although they currently undertake management duties in construction company organisations. The experience of the respondents can be measured by the number of years of practice after graduation as depicted in Table 2.

In the first part of the inquiry respondents described their principal management duties and concerns.

Data recovered is listed in Table 3 below.

Most of the respondents stated that the level of their technical background studies was high, but complained

Table 3. Management and duties in construction

Management professionals	Management duties and concerns
Site managers	Ordering of construction materials, components and plant. Construction planning and scheduling. Cost planning and control. Working with people with different background
Production	Company organisation.
managers	Team leadership.
	Task planing at the organisation level. Making business with other companies.
Procurement	Dealing with people with different
professionals	backgrounds.
	Administrative documents.
Project managers	Interacting with people with different backgrounds.
	Investment decision.
	Dealing with administrative and economical
	issues
Design team	Making information available for the team
leaders	leaders.
	Multidisciplinary design team leadership.
	Dealing with distant projects.
Design company	Information flow and updating.
managers	Staff management.
_	Project financing.
Marketing	Work supervision.
professionals	Interacting with design offices.
Laboratory	Organising and training.
technicians	
Quality managers	Activity co-ordination among project
	participants.
	Generating quality information.
	Quality assurance.
Company	Organising and supervising work.
managers	Tendering.

about too many theoretical subjects and limited time for practising on construction sites. Moreover, a significant number mentioned the lack of awareness of the investment process in construction and few time devoted to subjects in the management field in their undergraduate curricula. The level of their technical background is poor for 21 % of the respondents, average for 47 % and relevant for 32 %.

In the second part of the inquiry respondents analysed the set of essential subjects to be considered in construction project management studies. Results are reported in Table 4 below.

According to the results of the inquiry the development of both BSc and MSc seems adequate to fulfil Polish market demand. Undergraduate studies should also encompass construction technical knowledge whereas graduate studies are expected to have a narrower specialisation in construction management. Table 5 below summarises management subjects and their importance as identified by respondents [4].

In the third part of the inquiry, an opinion from respondents was sought on the improvement of current management practices in construction. Table 6 below summarises findings.

### 4. A Portuguese experience

The civil engineering department of the University of Minho, Portugal, launched in 1997 a graduate MSc programme on Construction and Real Estate Management.

Table 4. Essential subjects for project managers

	<b>,</b>	,
	Topic	Ans-
		wers, %
1	Most important areas of company management	
	that should be lectured at graduation level:	
	company professional training policy;	92
	management of human resources and	92
	human capital investment;	
	staff of motivation policy.	88
2	The qualification profiles of studies should be:	
	conformed to practical professional	89
	preparation;	
	according to market demand.	90
3	Qualification profiles and programmes of studies	
	created by employers:	
	yes.	98
4	Professional qualification of staff confirmed by	96
	experience and success in the industry.	
5	Areas of managerial knowledge mostly required:	
	project management;	93
	construction company management.	86
6	The most urgent types of studies:	
	MsC complementary studies on the	81
	faculty of Construction Engineering	
	and Management for graduates on	
	construction related technical studies;	
	postgraduate studies with narrow	75
	specialisation;	
	two degree studies (MSc and BSc).	61

 Table 5. Priorities in construction management curricula

	Topics	Yes, %	No, %	Not important, %
1	Selected parts of mathematics, e.g., probability	57	24	19
2	Operational research and mathematical optimisation tools	62	14	24
3	Commercial law	100	0	0
4	Investment project analysis	100	0	0
5	Project management	100	0	0
6	Starting and conducting of construction businesses	87	0	13
7	Risk analysis in tendering and contracting arrangements	92	0	8
8	Financing of construction activity	84	8	8
9	System analysis	90	5	5
10	Construction site management	82	4	14
11	Production management	68	4	28
12	Construction site planning	75	0	25
13	Construction technology	78	0	22
14	Industrial technology and organisation	67	10	23
15	Resource management and site control	90	5	5
16	Construction company management	92	4	4
17	Computer aided planning	82	14	4
18	Computer aided corporate management	74	9	17
19	Computer aided design	87	4	9
20	Cost estimation and tendering	87	0	13
21	Economic efficiency of construction investments	88	0	12
22	Marketing in construction industry	83	4	13
23	Quality management systems for construction	79	0	21
24	Environmental management in construction	75	0	25
25	Building installations	45	23	32
26	Facility management	56	17	27
27	Building maintenance and refurbishment	54	18	28
28	Building, conflict solving and motivation	82	9	9

Table 6. Improvement of current management practices

	Topics	Yes, %	No, %	Not important, %
1	Authority and responsibility of management staff and hierarchy relations	74	22	4
2	Company organisation structure and functional relations	71	29	0
3	Procedures for document producing and for information flow	77	18	5
4	Activity planning for company operations and client needs	75	20	5
5	Clear task definition for company operations	67	25	8
6	Data collection and standards for task performance	74	10	16
7	Motivation	88	0	12
8	System monitoring and control	70	22	8
9	Company training and promotion policies	92	8	0
10	Quality standard and quality system definition at the company level	83	13	4
11	Human resource management and qualification standards	92	8	0
12	Resource management	52	35	13
13	Information technologies	65	26	9
14	Work environment quality	68	24	8
15	Conflict solving and motivation	78	9	13
16	Quality management systems	78	11	11

Table 7. MSc in Construction and Real-Estate Management

Economic Sciences	Company Sciences	Legal Sciences
Economic Sciences  Economic and International Trading Economy Module Management Economics Portuguese Economy Industrial Economics	Company Sciences  Management Accounting Company Finance Module Company Finance II Company Sciences Module Company Organisation and Administration Finance strategy in the long run Marketing Module Marketing I Marketing II Organisational behaviour and human	Fundamentals of Portuguese and European Law Company law Contract law
Production Engineering and Systems Engineering	resources Planning and control  Computer Engineering	Civil Engineering
Quantitative methods for decision support Systems engineering module Statistics Fundamentals and developments of industrial management Project and operations management	Information systems	Construction Management Module Research methodology in construction management International construction Management of MSM construction companies Production management, site organisation and construction safety Contract management and law in construction and town planning Project management in construction (I+II) Construction technologies (I+II) Real estate evaluation and management Quality management in construction

This followed from the general perception of the lack of management background of construction professionals operating in Portuguese construction industry and from the number of civil engineers seeking for complementary management training in graduate learning programmes [5]. The curriculum is divided into six scientific areas, each area containing a set of courses (Table 7).

Details of each area, including course syllabus can be found elsewhere [5]. Three editions of MSc have been conducted from 1997 to 2000, with excellent receptiveness (over 100 candidates per year).

### 5. Conclusions

The inquiry of the Polish industry revealed the need to develop several studies in management for construction professionals. The experience gained from other European countries is important in order to tailor these studies to the requirements of the free market.

The need to improve management skills of construction professionals has also been felt in Portugal. Moreover, Portuguese undergraduate programmes in civil engineering have a great focus in design, therefore leading graduates seek for complementary training in management topics in construction. The MSc in Construction and Real Estate Management of University of Minho has been a contribution to fulfil that demand.

Experiences on this issue have been shared between the two countries within the scope of a Leonardo da Vinci project conducted from 1998 to 2001 that also gained insights into the reality of other European Countries, especially in the British long tradition in the subject. The project was entitled *Development of New Type of Studies and Courses in the Field of Management for Engineers According to the Requirements of European Union*. The main goal of the project was to improve the education system of construction staff in Poland, gaining from insights into the reality of other European Countries (especially Britain), and benefiting from the Portuguese experience reported above.

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### STATYBOS VADYBOS MOKYMAS LENKIJOJE IR PORTUGALIJOJE

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Santrauka

Buvusios centralizuotos ekonomikos šalys šiuo metu susiduria su problema – kaip pritaikyti savo gamybos struktūras rinkos ekonomikai. Per paskutinius dvylika metų Lenkija šioje srityje padarė didelę pažangą didindama investicijas į statybą ir tūkstančius naujai besikuriančių smulkiųjų ir vidutinių statybos įmonių. Tačiau tų įmonių personalas ne visai atitinka šiuolaikinius reikalavimus dėl vadybos žinių stokos. Portugalijoje rinkos ekonomikos santykiai vystėsi nenutrūkstamai, tačiau dauguma statybos inžinerijos studijų programų nepajėgia užtikrinti jaunų statybos specialistų reikiamo žinių lygio. Taigi nauji reikalavimai, keliami statybos pramonės projektų vadybos žinioms, skatina abiejų šalių aukštojo mokslo institucijas patenkinti šį poreikį. Šiame straipsnyje aprašomi LEONARDO DA VINCI projekto metu atlikto tyrimo tikslai ir išvados, susiję su Lenkijos statybos specialistų rengimo sistema ir jiems teikiamų techninių bei vadybos žinių kokybe.

Raktažodžiai: vadyba, mokymas, statyba, Lenkija, Portugalija.

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