

## APPENDIX 1. Delphi Questionnaire

Please indicate the importance of capabilities on the basis of the following scale: Extremely important (EI), Important (I), Normal (N), Unimportant (UI), Extremely unimportant (EUI).

Please tick (✓) in appropriate box

	Extremely important (EI) (0.7, 0.9, 0.9)	Important (I) (0.5, 0.7, 0.9)	Normal (N) (0.3, 0.5, 0.7)	Unimportant (UI) (0.1, 0.3, 0.5)	Extremely unimportant (EUI) (0.1, 0.1, 0.3)
Innovation management					
Robustness of product and process design					
Technology commercialization					
Strategic planning					
Knowledge resources					
Human capital and innovativeness					
Social capital					
Research and development cooperation					

## APPENDIX 2. DEMATEL Questionnaire

The questionnaire measures the relation among the capabilities using the following scale: Very high influence (VH) = 4, High influence (H) = 3, Low influence (L) = 2, Very low influence (VL) = 1, No influence (No) = 0

Please tick (✓) the appropriate box